

PERSONAL INFORMATION

Ana-Maria Stancu

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Gender F | Date of birth 08. 07. 1981 | Romanian Nationality

JOB FOR WHICH THEY
ARE APPLYING/
POSITION
DESIRED JOB
STUDIES FOR WHICH
THEY ARE APPLYING

Ethics Advisor

Qualifications

Digital Transformation Strategy Certificate, Yale School of Management

Certificate Post Graduate Program in Artificial Intelligence for Leaders, the University of Texas at Austin

PhD student at the National School of Political and Administrative Studies

PROFESSIONAL
EXPERIENCEFebruary 2021 – December
2022**Surgical robotics project evaluator and consultant**

Botnar Foundation

- Evaluation of the status of a pediatric robotic surgery project
- Establishing a strategy for the continuation of the project
- Advocacy at local and governmental level for the implementation of pediatric robotics in Romania

Type or sector of activity Consultancy

June 2017 –present

Managing Director

Bucharest Promo Robots

- The development of the first humanoid robot company in Romania
- Trainer for courses Artificial Intelligence and Machine Learning for SMEs in a project funded by The
- Authority for the Digitalisation of Romania
- Participates in round tables and give feed-back to national strategies in automation & AI (Artificial Intelligence)
- Trainer in Introduction in Automation for the National Institute of Administration (INA)
- Representation at European level of the interests of the Romanian automation industry from the position of Member of the Board of Directors within euRobotics – the European civil robotics network
- Organizer of the tenth edition of the European Robotics Forum in Bucharest, under the High Patronage of the Romanian Presidency
- Development of the first course dedicated to automation with service robots
- Trainings for SMEs and companies in the field of Artificial Intelligence
- Trainings for Senior Civil Servants and Public Sector Employees in the Field of New Technologies

- Customer identification
- Identifying partnerships and opportunities to promote the business
- Coordination of the smooth running of contracts
- Identifying funding and new collaborations

Type or sector of SME activity

May 2009–present

President and Project Manager

E-Civis Association

- Founder RoboHub.ai - the first space dedicated to learning in the field of robotics and AI
- Founder of www.robohub.ai
- ICDL Centre of Excellence in AI
- Expert in European funded project METRICS – Expert in WP Evaluation of the ethics and socio-
- economic impact of competing robots, elaborated Methodological framework for acceptability
- assessment in the four PAs
- Robotics Lessons Instructor
- Trainer of Trainers
- Management of the organization's projects
- Implementation of the strategies, activity and needs of the organization
- Developing links with professionals, according to the needs of the organization
- Representation of the Association before local and central authorities as well as internationally, regarding the current activity and development
- Fundraising
- Coordination of the organization's projects
- Establishing and implementing the organization's personnel policy

Type or sector of NGO activity

July 2015 – January 2016

Project Manager & Reporting Expert

Romania Hypermarche, Bucharest

- Management and coordination of a SOPHRD project
- Support and verification of expert reports within two SOPHRD projects

Type or sector of activity Hypermarket, Retail

March 2007 – May 2009

Chief Executive Officer

Pro Democracy Association

- Management and supervision of all projects of the organization
- Implementation of the strategies, activity and needs of the organization
- Negotiation with organizations and institutions that can provide funds for the benefit of the Association
- Developing links with professionals, according to the needs of the organization
- Representation of the Association before local and central authorities as well as internationally, regarding the current activity and development
- Collaboration with the Permanent Electoral Authority in order to improve the voting process
- Collaboration with representatives of political parties in the negotiations for the uninominal vote and in the project "Responsible parliamentarians, informed citizens", in order to improve their communication with citizens
- Supporting trainings for representatives of political parties and local public administrations
- Coordination of 3 editions of the Youth Parliament
- Coordination of 3 editions of the European Union Model
- Coordination of the educational package for high schools Education for democracy
- Elaboration of the guide "The Parliamentary Bureau – the bridge connecting with the citizens"
- Elaboration of financing applications

Type or sector of NGO activity

2006 -2007 **Project Coordinator**

Pro Democracy Association

- Coordination of national projects and programmes
- Coordination of the research "Transparency of European funds"
- Maintaining contact with political parties and the institution of Parliament
- Evaluation of the activities in order to achieve the objectives;
- Involvement in the activity of developing the Association's strategy and in the elaboration of funding applications;

Type or sector of NGO activity

2005-2006 **Regional Coordinator**

Pro Democracy Association

- Regional Project Management
- Assisting clubs in the region in carrying out their activities
- Strengthening clubs in the region
- Coordination at the regional level of the national programs of the Association.

Type or sector of NGO activity

2001-2004 **Project Assistant**

Pro Democracy Association

- Bucharest Club Project Management
- Assisting the regional coordinator in coordinating projects at regional level
- Coordination, at local level, of the Money and Politics project
- Strengthening the Bucharest Club

Type or sector of NGO activity

EDUCATION AND TRAINING

- 2024 - present **PhD Researcher**
National School of Political and Administrative Studies, Faculty of Communication and Public Relations
- 2009 - 2010 **Master's Degree in Political and Electoral Marketing**
National School of Political and Administrative Studies, David Ogilvy Faculty of Communication and Public Relations
- 2000 - 2004 **Political Science**
National School of Political and Administrative Studies, Faculty of Political Science
- 1996 - 2000 **Intensive English**
"George Calinescu" High School, Constanta, Intensive English section

PERSONAL SKILLS

Mother tongue(s)	Romanian				
Other Known Foreign Languages	THE CHOICE		SPEECH		WRITING
	Obedience	Read	Join the conversation	Oral Discourse	
English	C2	C2	C2	C2	C2
French	A2	B1	A2	A2	B1

- Communication skills**
- experience in communicating with state institutions, experience in communicating with young people, experience in communicating with people with disabilities
 - good communication skills acquired through one's own experience as a manager of some organizations
 - the ability to report to any discussion partner

Organizational/managerial skills

- Over 25 years of experience in project management and making presentations and trainings
- More than 5 years of experience in the digital field
- Experience in coordinating SOPHRD projects
- Realization of the first MOOC (Massive Open Online Courses) course in Romania - Management of non-governmental organizations
- Experience in coordinating a team of 10 people centrally and another 40 in the country
- Experience managing approximately \$2,000,000 in two years
- Experience in coordinating multiple projects simultaneously
- Extensive experience in the field of NGO management, both within a national organization and within a newly established organization
- Entrepreneurial skills

Computer skills

- Skills in using Microsoft Office™ tools
- SEO skills
- Robotic Process Automation
- Code block programming
- Web design
- Programming humanoid robots
- Service robot programming

Driver's license

- B

ADDITIONAL INFORMATION

- Publications
- Presentations
- Projects
- Conference
- Seminars
- Distinctions
- Affiliations
- References

Publications:

- Contributor Policy Brief European Institute of Romania – The challenges of Romanian agriculture in the context of European developments, article: New technologies and the digital transition in agriculture
- Online Voting – The Reality of Our Times, Bucharest 2020
- Digital Romania Contributor – documentary volume offering concepts and operational tools for the digital transformation of the Romanian state, economy and society, Bucharest, 2018
- Digital Transformation Strategy Certificate, Yale School of Management
- Certificate Post Graduate Program in Artificial Intelligence for Leaders, the University of Texas at Austin
- Bachelor's degree
- Graduation certificate from the Department for Teaching Staff Training
- CNFPA Certificate of Training of Trainers
- CNFPA Project Manager Certificate
- Gamification Certified
- Certificate of Appreciation – International Republican Institute
- Certificate of Participation – Training on Social Enterprises - NESsT
- Certificate of Participation – Leadership and Change Management Training – World Learning
- Certificate of Participation – Public Policy Training – World Learning
- Certificate of Participation Training on Advocacy Practices – World

- Learning
- ENEMO Observer Certificate – Ukraine 2004